# FY2013 2nd Quarter Financial Results (April 1-September 30,2013) Supplemental Material

Oct 30, 2013(Wed)



#### Regarding Forward-Looking Statements(Performance Projections)

Certain statements in the following presentation regarding Hokuriku Electric Power Company's business operations may constitute "forward-looking statements." As such, these statements are not historical facts but rather predictions about the future, which inherently involve risks and uncertainties, and these risks and uncertainties could cause the Company's actual results to differ materially from the Forward-looking statements (Performance projections) herein.

(note)

Please note that the following to be an accurate and complete translation of the Japanese version prepared for convenience of our English-speaking investors. In case of any discrepancy between the translation and the Japanese original, the latter shall prevail.

#### **Total Sales of Electric Power**

> 13.44 billion kWh

(0.18 billion kWh decrease compared with the previous year)

■Lighting and Commercial: Decrease in demand for air-conditioner

due to cool summer

■Industrial and other : Decrease mainly in Large Industrial

(Billion kWh,%)

		FY13/2Q	FY12/2Q	Comp	arison
		(A)	(B)	(A)-(B)	(A)/(B)
	Lighting	3.63	3.72	Δ 0.09	97.6
Regulated	Low-voltage	0.61	0.65	Δ 0.04	93.8
	Subtotal	4.24	4.37	Δ0.13	97.1
	Commercial	2.60	2.62	Δ 0.01	99.5
Liberarized	Industrial and other	6.60	6.64	Δ 0.04	99.4
	Subtotal	9.20	9.25	Δ 0.05	99.4
Total		13.44	13.62	Δ0.18	98.7
Large Industrial		5.28	5.32	Δ0.04	99.2
Residential		6.32	6.42	Δ0.11	98.3
Other t	han residential	7.13	7.20	Δ0.07	99.0

<sup>※</sup> Residential=lighting, commercial power and night only service

#### (Reference) Sales to Large-scale user by main Industry

(Billion kWh,%)

		FY13/2Q	FY12/2Q	Comp	arison
		(A)	(B)	(A)-(B)	(A)/(B)
Total of large-scale user		5.28	5.32	Δ 0.04	99.2
	Textile	0.52	0.51	0.00	101.0
	Paper and pulp	0.15	0.15	0.00	103.0
	Chemical	0.65	0.64	0.00	100.5
Main	Steel	0.38	0.40	Δ 0.02	95.3
industry	Machinery	1.63	1.66	Δ 0.02	98.6
	(Electrical Machinery in Machinery sector)	(1.13)	(1.15)	(Δ 0.02)	(98.0)
	Fabricated metal	0.36	0.37	△ 0.01	97.8

## (Reference) Average monthly temperature (3 Hokuriku cities)

 $(^{\circ}C)$ 

	April	May	June	July	August	September
Actual data	11.4	17.4	22.7	27.0	28.0	22.8
Comparison with the previous year	Δ1.2	+0.4	+1.3	+0.3	Δ 0.8	Δ2.2
Comparison with the average year	Δ1.1	+0.1	+1.5	+1.7	+1.1	+0.2

(Note)Hokuriku 3 cities: Toyama city, Kanazawa city, Fukui city

#### Total Power Generated, Purchased and Sold

> Decrease in thermal power generation, due to decrease in electricity sales volume and increase in water flow

(Billion kWh,%)

	FY13/2Q	FY12/2Q	Comp	arison
	(A)	(B)	(A)-(B)	(A)/(B)
[Flow ratio]	[106.3]	[90.6]	[15.7]	
Hydroelectric	4.03	3.58	0.45	112.5
Thermal	10.08	10.87	Δ0.79	92.7
Nuclear		_	_	_
Renewable	0.00	0.00	0.00	142.3
Subtotal	14.11	14.46	△ 0.34	97.6
Parchased from other utilities	1.21	1.12	0.09	107.8
Sold to other utilities	△ 0.59	△ 0.68	0.09	87.0
Total	14.72	14.88	△ 0.16	98.9

### Overview of FY2013/2Q Financial Results

- > Consolidated operating revenue: 1.8 billion yen increase

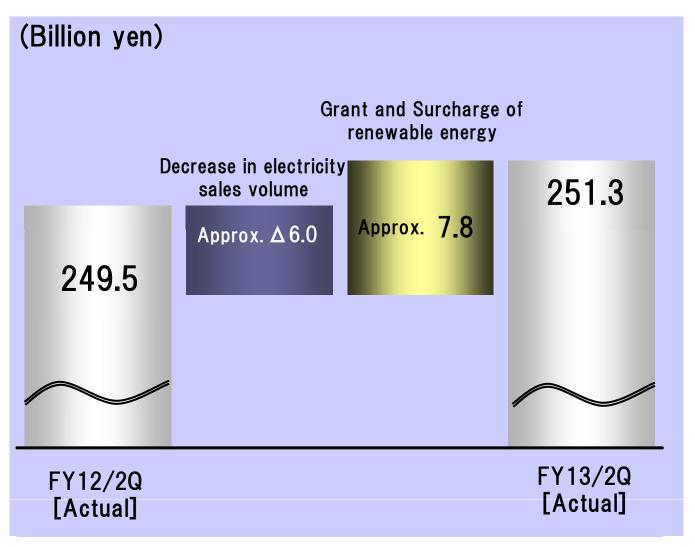
  Due to the increase in renewable energy power promotion surcharge in spite of
  decrease in electricity sales volume
- Consolidated ordinary income: 1.4 billion yen decrease

  Due to the increase in oil fuel expense with the cause of increase in coal-fired units which carried out periodic inspection from previous year (Billion yen %)

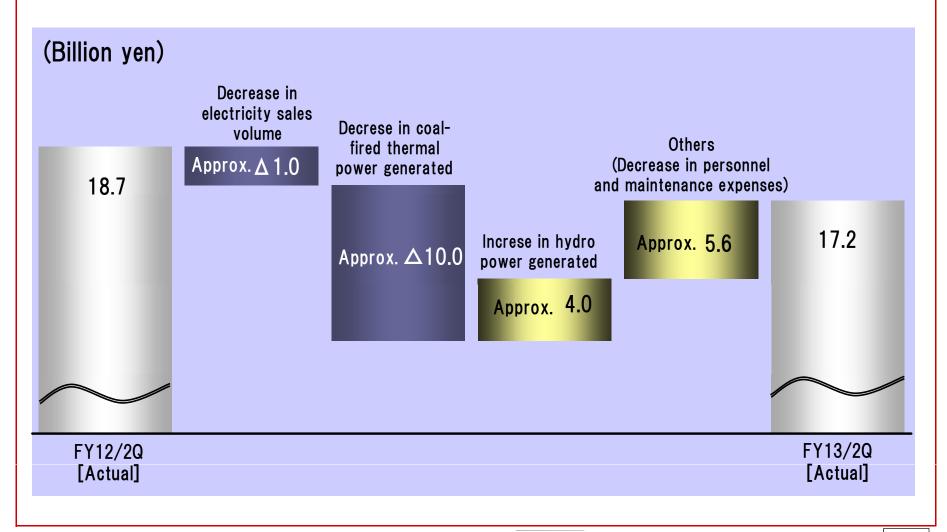
		FY13/2Q	FY12/2Q	Com	parison
		(A)	(B)	(A)-(B)	(A)/(B)
Consolidated	Operating revenue	251.3	249.5	1.8	100.7
	Operating income	22.4	23.6	Δ 1.2	94.9
	Ordinary income	17.2	18.7	Δ 1.4	92.1
	Net income	8.7	12.1	Δ 3.4	71.7
Non-	Operating revenue	244.9	243.1	1.7	100.7
consolidated	Operating income	20.5	22.3	Δ 1.8	91.8
	Ordinary income	15.6	17.6	Δ 1.9	89.1
	Net income	7.9	11.5	Δ 3.6	68.2

<The number of consolidated subsidiaries - - 11 affiliates and 2 equity method affiliates>

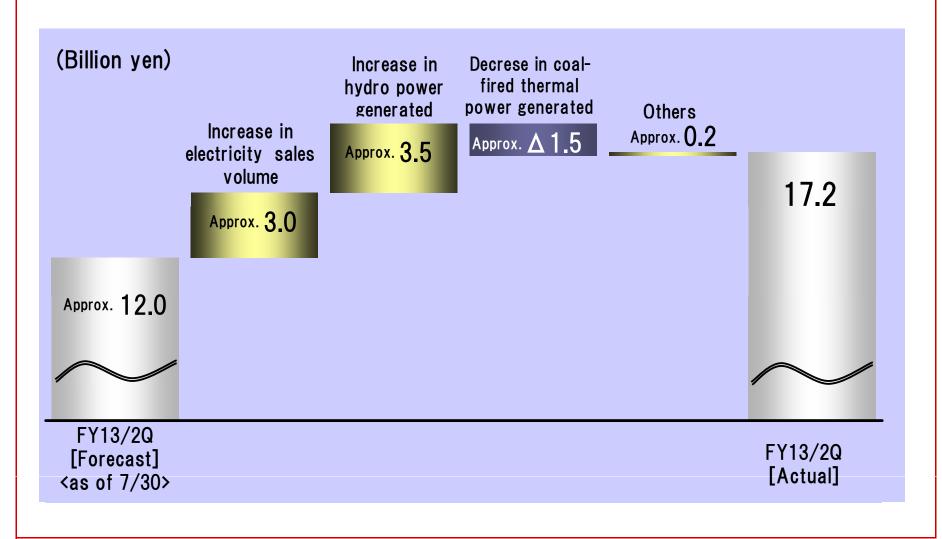
# Changing factor of Consolidated Ordinary Revenue (Comparison with FY2012/2Q)



# Changing factor of Consolidated Ordinary Income (Comparison with FY2012/2Q)



# Changing factor of Consolidated Ordinary Income (Comparison with Forecast as of 7/30)



## FY2013 Forecast (Key Factor)

#### [Total sales of electric power]

>27.7 billion kWh

0.3 billion kWh increase compared with the forecast as of 7/30 be based on our results for the six months ended September 30, 2013

			(Billion kWh)
	FY2	Comparison	
	As of 10/30(A)	As of 7/30(B)	(A)-(B)
Total sales of	Approx. <b>27.7</b>	Approx. <b>27.4</b>	0.3
electric power	( Approx. <b>99%)</b>	( Approx. 98%)	

(Reference)
FY2012
Actual
28.08
(97.2%)

#### [Key factor]

				(yell/ Ф, Ф/D, 70)
FY2013				
	1 - 2Q Actual	3 • 4Q Forecast	Forecast as of 10/30	Forecast as of 7/30
Currency Rate	98.8	Approx. 100	Approx. 99	Approx. 100
C I F oil prices (All Japan)	107.7	Approx. 110	Approx. 110	Approx. 110
Flow rate	106.3	Approx. 100	Approx. 103	Approx. 98

(Reference)
FY2012
Actual
82.9
113.9
93.2

(van/\$ \$/h %)

<sup>※</sup> Figures in parentheses denote parcentage from previous year

#### FY2013 Revenue and Income Forecast

- > 502 billion yen consolidated operating revenue and 490 billion yen non-consolidated operating revenue
- > Reasonable forecast of income cannot be made at this point because of uncertain of supply capacity and expense for nuclear power plant
- > Year-end dividend cannot be made at this point

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(Reference)

		FY2013	Forecast	Comparison
		As of 10/30	As of 7/30	(A)-(B)
Consolidated	Operating revenues	Approx. 502.0 ( Approx.102% )	Approx. 497.0 ( Approx. 101% )	Approx. <b>5.0</b>
	Operating income	Uncertain	Uncertain	_
	Ordinary income	Uncertain	Uncertain	_
	Net income	Uncertain	Uncertain	_
Non-	Operating revenues	490.0 ( Approx102% )	Approx. 485.0 ( Approx.101% )	Approx. 5.0
Consolidated	Operating income	Uncertain	Uncertain	_
	Ordinary income	Uncertain	Uncertain	_
	Net income	Uncertain	Uncertain	_

(1.1010101100)			
FY12 Actual performance(C)	Comparison (A)-(C)		
<b>492.4</b> (99.5%)	Approx. 9.6		
<b>11.7</b> (100.8%)	-		
1.7 (165.2%)	_		
0.0	-		
<b>479.5</b> (99.2%)	Approx. 10.5		
<b>8.0</b> (100.5%)	I		
Δ2.1	_		
Δ2.3	_		

<sup>\*</sup>Figures in parentheses denote parcentage from the previous year.

Year-end	
dividends	_
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## Consolidated Balance Sheet(Summary)

	End of FY13/2Q	End of FY12	Comparison	(Note)
	(A)	(B)	(A)-(B)	Related to only Hokuriku Electric Power Company
Fixed assets	1,179.2	1,183.6	△4.4	
Electricity business	887.8	894.7	Δ6.8	-Construction completed 30.3 -Depreciation △33.6
Others	291.3	288.9	2.3	
Current assets	267.8	212.3	55.5	-Cash and stores 50.0
Total assets	1,447.0	1,395.9	51.1	
Debt with interest	884.8	827.8	56.9	Straight bond 30.0 Long-term debt loan 26.4
Other debt	213.4	227.1	Δ13.7	- Account payable △4.5 , Accrued amount payable△2.6
Revenue for fluctuation in water level	13.6	9.8	3.7	-Flow rate : 106.3%
Total liabilities	1,111.8	1,064.9	46.9	
Total net assets	335.2	331.0	4.1	-Surplus of profit 2.6
[Equity ratio]	[23.2%]	[23.7%]	[ \$\Delta 0.5%]	
Total of liabilities and net assets	1,447.0	1,395.9	51.1	

### **Consolidated Statement of Cash Flows**

			(Dillion Joh)
	FY13/2Q	FY12/2Q	Comparison
	(A)	(B)	(A)-(B)
I .Operating activities 1	33.3	51.5	△ 18.2
Income before income taxes and minority interests	13.5	18.8	△ 5.3
Depriciation and amortization	35.4	37.7	△ 2.2
Others	△ 15.6	<b>△</b> 5.0	△ 10.6
II.Investing activities 2	△ 35.6	△ 34.0	Δ 1.6
Capital expenditure	△ 36.2	△ 34.1	△ 2.1
Long-term investment and others	0.6	0.1	0.5
Ⅲ.Financing activities	51.7	0.4	51.2
Loan,bond,etc	56.9	5.6	51.3
Purchases and sales of own stock	△ 0.0	△ 0.0	△ 0.0
Cash dividends paid3	△ 5.2	△ 5.2	△ 0.0
IV.Net increase in cash and cash equivalents( $I + II + III$ )	49.4	17.9	31.4
O Free cash flow(1+2+3)	△ 7.5	12.3	Δ 19.8
(reference: non-consolidated free cash flow)	(Δ9.2)	(10.3)	(∆19.5)

## Non-Consolidated Statement of Income

(Billion yen,%)								
		FY13/2Q	FY12/2Q	Compa		(Note)		
		(A)	(B)	(A)-(B)	(A)/(B)	Main reason of increase and decrease		
	Lighting,commercial and industrial	211.1	210.3	0.7	100.4			
	(Renewable energy power promotion surcharge)	(3.9)	(0.9)	(2.9)	(413.5)			
	Sales to other utilities	25.6	29.1	Δ 3.5	87.9	Decrease in sales to other utilities		
Ordinary revenues	Others	10.0	5.2	4.8	190.4	Increase in grant under act on purchase of renewable energy sourced electricity		
	(Grant based on the act on purchase of renewableenergy sourced electricity)	(4.6)	(0.3)	(4.2)	(1,212.7)			
	(Operating revenues)	(244.9)	(243.1)	(1.7)	(100.7)			
	Total	246.8	244.7	2.1	100.9			
	Personnel expenses	23.3	26.3	Δ 2.9	88.8	Decrease in employees retirement benefits		
	Fuel expenses	62.7	61.0	1.7	102.8	Increase in oil-fired thermal power generated		
	Maintenance expenses	24.6	27.6	Δ 3.0	89.1			
	Depreciation expenses	33.6	35.7	Δ 2.1	94.1	Progress in depreciation		
Ordinary	Purchased power expenses	28.9	23.8	5.1	121.5	Increase in power purchased from public and wholesale utilities		
expenses	Interest paid	6.3	6.0	0.3	105.0			
	Taxes other than income taxes	15.4	15.3	0.1	100.8			
	Other expenses	35.9	31.1	4.8	115.5	Increase in levy based on the act on purchase of renewable energy sourced electricity		
	(Levy based on the act on purchase of renewable energy sourced electricity )	(3.9)	(0.9)	(2.9)	(413.5)			
	Total	231.1	227.1	4.0	101.8			
	Operating income		22.3	Δ 1.8	91.8			
	Ordinary income	15.6	17.6	Δ 1.9	89.1			
	Net income	7.9	11.5	Δ 3.6	68.2			

# Main factor of increase and decrease related to Non-consolidated Finance Results(Revenue) [Lighting,commercial and industrial]

(Billion kWh.Billion yen)

	FY13/2Q	FY12/2Q	Comparison	(Note)
	(A)	(B)	(A)-(B)	Main reason for increase and decrease
Total Sales of electric power	13.44	13.62	Δ 0.18	
Revenue from lighting, commercial and industrial	211.1	210.3	0.7	- Decrease in electricity sales volume Approx. Δ 2.6
( Lighting )	72.5	73.6	Δ 1.0	<ul> <li>Increase in renewable energy power promotion surcharge Approx. +3.4</li> </ul>
(Commercial and industrial)	138.6	136.7	1.8	

#### [Sales to other utilities]

	FY13/2Q (A)	FY12/2Q (B)	Comparison (A)-(B)	(Note) Main reason for increase and decrease
Revenue from sales to other utilities	25.6	29.1	Δ 3.5	
Revenue from sales to other electric utilities	19.2	25.7	Δ 6.4	Decrease in sales to other utilities
Revenue from sales to other utilities	6.3	3.4	2.9	- Decrease in sales to other utilities

(Reference) supply volume				(Billion kWh)
To other electric utilities	0.74	0.77	Δ 0.03	
To other utilities	0.44	0.24	0.20	

# Main factor of increase and decrease related to Non-consolidated Finance Results (Expense) [Personnel expenses]

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	FY13 (A)	FY12 (B)	Comparison (A)-(B)	(Note) Main reason for increase and decrease
Personnel expenses	23.3	26.3	Δ 2.9	
Salary, etc	22.5	23.1	Δ 0.5	-Decrease in employees allowances
Retirement benefit	8.0	3.1	Δ 2.3	-Increase in pension assets of FY2012

[Reference]								
Numebr of employee at the end of FY	4,924	4,890	34					

#### [Fuel expenses]

(Billion yen)

	FY13/2Q (A)	FY12/2Q (B)	Comparison (A)-(B)	(Note) Main reason for increase and decrease
Fuel Expenses	62.7	61.0	1.7	
Fossil fuel	62.7	61.0	1.7	Decrease in coal- fired thermal power generated Approx. +10.0
( Oil )	(26.1)	(21.0)	(5.1)	Increase in hydro power generated Approx. +4.0
( Coal )	(36.5)	(40.0)	(A 34)	-Decrease in electricity sales volume Approx. Δ5.0
Nuclear Fuel	_	-	-	•Others (fluctuation of fuel price) Approx.+1.0

(Reference)Key factors

Currency rate(yen/\$)	99	79	19
CIF oil prices[All Japan] (\$	/b) 108	114	Δ6
CIF coal prices [ " ] (\$/	t) 110	133	Δ 23

# Main factor of increase and decrease related to Non-consolidated Finance Results (Expense) [Purchased power expenses]

(Billion yen)

	FY13/2Q (A)	FY12/2Q (B)	Comparison (A)-(B)	(Note) Main reason of increase and decrease
Purchased Power expenses	28.9	23.8	5.1	Increase in the expense of purchase renewable energy
Expenses to other electric utilities	1.6	0.9	0.7	
Expenses to public and wholesale utilities	27.2	22.9	4.3	

(Reference)Supplied volume (Billion kWh)

From othe utilities	r electric	0.15	0.09	0.06
From publ and whole	c sale utilities	1.65	1.36	0.29

#### [Maintenance expenses, Other expenses]

	FY13/2Q (A)	FY12/2Q (B)	Comparison (A)-(B)	(Note)  Main reason of increase and decrease
Repair expenses	24.6	27.6	Δ 3.0	
Power source	14.6	14.5	0.0	
( Thermal )	(12.3)	(11.1)	(1.2)	
( Nuclear )	( 0.8 )	(1.6)	( A 0.8 )	
Distribution	9.5	12.7		Decrease in the maintenance expenses of distribution
Others	0.3	0.3	0.0	
Other expenses	35.9	31.1		Increase in levy under act on purchase of renewable energy sourced electricity

### (Reference) Key Factor and Sensitivity

#### <Key Factor>

		FY08	FY09	FY10	FY11	FY12
Electricty sales	(Billion kWh)	28.15	27.18	29.54	28.90	28.08
Currency rate	(Yen/\$)	100.7	92.9	85.7	79.1	82.9
CIF oil prices [All Japan]	(\$/b)	90.5	69.4	84.2	114.2	113.9
Flow rate	(%)	88.5	95.2	99.4	103.7	93.2
Nuclear utilization ratio	(%)	59.6	63.2	81.4	-	_

FY13
Approx. 27.7
Approx. 99
Approx. 110
Approx. 103
Uncertain

#### <Sensitivity>

	(Bi	llion	yen/	'year)
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		FY08	FY09	FY10	FY11	FY12
Currency rate	(1yen/\$)	Approx. 1.1	Approx. 0.6	Approx. 0.6	Approx. 1.6	Approx. 1.5
CIF oil prices [All Japan]	(1\$/b)	Approx. 0.4	Approx. 0.2	Approx. 0.2	Approx. 0.4	Approx. 0.5
Flow rate	(1%)	Approx. 0.6	Approx. 0.4	Approx. 0.4	Approx. 0.5	Approx. 0.5
Nuclear utilization ratio	(1%)	Approx. 0.6	Approx. 0.3	Approx. 0.3	Approx. 0.5	Approx. 0.5

FY13
Uncertain
Uncertain
Uncertain
Uncertain

#### (Reference) Date related to financial results

<Profit and loss> (Billion yen)

		FY08	FY09	FY10	FY11	FY12	FY13
Operating	[Consolidated]	524.6	471.4	494.1	495.1	492.4	Approx. 502.0
revenue	[Non-consolidated]	512.9	460.2	482.7	483.3	479.5	Approx. 490.0
Operating	[Consolidated]	26.1	40.9	49.9	11.6	11.7	Uncertain
income	[Non-consolidated]	22.5	37.7	46.6	7.9	8.0	Uncertain
Ordinary income	[Consolidated]	8.3	26.9	35.6	1.0	1.7	Uncertain
Ordinary income	[Non-consolidated]	8.5	23.9	31.4	Δ2.2	Δ 2.1	Uncertain
Net income	[Consolidated]	7.4	16.9	19.0	Δ5.2	0.0	Uncertain
ivet illcome	[Non-consolidated]	6.9	15.1	16.6	Δ6.6	Δ2.3	Uncertain

<Balance sheet> (Billion yen)

		FY08	FY09	FY10	FY11	FY12
Total assets	[Consolidated]	1,453.9	1,411.8	1,381.1	1,385.9	1,395.9
TOTAL ASSETS	[Non-consolidated]	1,421.4	1,382.6	1,351.7	1,358.1	1,366.1
Net assets	[Consolidated]	351.1	358.2	354.6	339.5	331.0
INCL ASSELS	[Non-consolidated]	336.9	342.1	336.2	319.7	308.8

FY13				
Uncertain				

#### <Capital investment>

			FY09	FY10	FY11	FY12
Capital	[Consolidated]	61.7	50.2	83.3	57.7	67.0
Vapitai	[Odiisolidated]	01.7	30.2	00.0	37.7	07.0
Investment	[Non-consolidated]	57.6	44.3	78.5	54.7	63.8

#### Contact Information for Inquiries

Finance Team Finance & Accounting Dept Hokuriku Electric Power Company

15-1 Ushijima-Cho, Toyama, 930-8686, Japan

TEL: +81-76-405-3339, 3342 (Direct)

FAX: +81-76-405-0127



Internet address <a href="http://www.rikuden.co.jp/">http://www.rikuden.co.jp/</a>

E-mail address pub-mast@rikuden.co.jp