FY2017 Financial Results

April 25, 2018(Wed)



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I . Outline of Financial Results for FY2017

Electricity Sales

	(Billion kWh,%)								
		FY17	FY16	Compa	rison				
		(A)	(B)	(A)-(B)	(A)/(B)				
R	etail	28.66	28.10	0.56	102.0				
	Lighting	8.48	8.23	0.25	103.0				
	Power	1.19	1.16	0.03	102.6				
L	.ow voltage	9.67	9.39	0.28	103.0				
	Commercial	5.00	5.08	Δ0.08	98.4				
	Industrial	13.99	13.63	0.36	102.6				
	ligh voltage Extra-high voltage	19.00	18.71	0.28	101.5				
١	Wholesale	3.01	1.86	1.15	161.9				
٦	otal	31.68	29.96	1.71	105.7				

 $(D:H: a = I \cdot A \cdot b = 0)$

《Main Factors》 <Lighting>

• Increase in air conditioning demand by lower temperature in this winter

<Industrial>

• Increase in demand for machinery sector

Reference)Average monthly temperature in Hokuriku 3 cities										$(^{\circ}C)$		
	April	May	June	July	August	September	October	November	December	January	February	March
Actual data	13.6	18.9	20.3	27.2	27.1	22.1	16.8	10.4	4.9	2.3	2.2	8.7
Comparison with the previous year	۵0.6	∆0.4	Δ2.0	+1.0	Δ0.3	Δ1.6	Δ1.0	Δ0.6	Δ2.5	Δ1.5	Δ1.7	+1.9

(Note)Hokuriku 3 Cities : Toyama City, Kanazawa City, Fukui City

			lion kWh,%)		
	FY17	FY16	Compa	rison	《Main Factors》
	(A)	(B)	(A)-(B)	(A)/(B)	<hydro></hydro>
[Flow rate]	[110.9]	[93.8]	[17.1]		Increase in water flow
Hydro	6.97	5.80	1.16	120.1	(Flow Rate 110.9%∶ The fifth highest rate ever)
Thermal	22.43	23.43	Δ1.01	95.7	
Nuclear	_	_	_	—	<thermal> Periodic inspection of the </thermal>
Renewable	0.00	0.00	Δ0.00	95.8	large-sized coal-fired thermal
Internally generated	29.40	29.24	0.16	100.5	power plants
Purchased power	5.14	3.67	1.47	140.1	<purchased power=""></purchased>
Wholesale	Δ3.01	Δ1.86	Δ1.15	161.9	 Increase in trading at JEPX and purchase of renewable energy
Total	31.50	31.04	0.47	101.5	

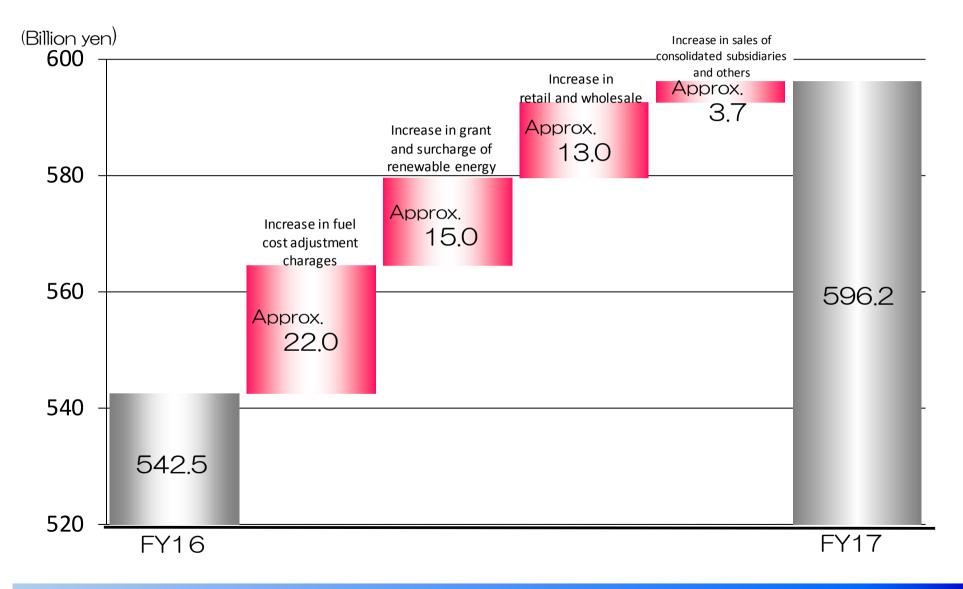
Summary of Financial Results

		FY17	FY16	Compa	(Billion yen,%) r <mark>ison</mark>	《Main Factors》
		(A)	(B)	(A)-(B)	(A)/(B)	• Increase in fuel cost
	Operating revenue	596.2	542.5	53.7	109.9	
Consolidated	Ordinary income	2.6	2.0	0.6	132.8	grant and surcharge of renewable energy
	Net income	∆ 0.4	Δ0.6	0.1	_	
	Operating revenue	549.1	497.6	51.5	110.4	\Rightarrow Our first deficit for the
Non- consolidated	Ordinary income	Δ 5.6	Δ3.2	∆ 2.3	_	consecutive 2 years since 1994,
	Net income	Δ4.1	Δ1.8	Δ 2.3	-	the starting of our consolidated accounts
Year-end dividend per share Total dividend per share		0yen	10yen	Δ10yen	_	
		[0yen]	[35yen]	[Δ35yen]	_	⇒ The biggest deficit for
The number of consolidated subsidiaries:14 affiliates and 1 equity method affiliates>						the consecutive 2 years

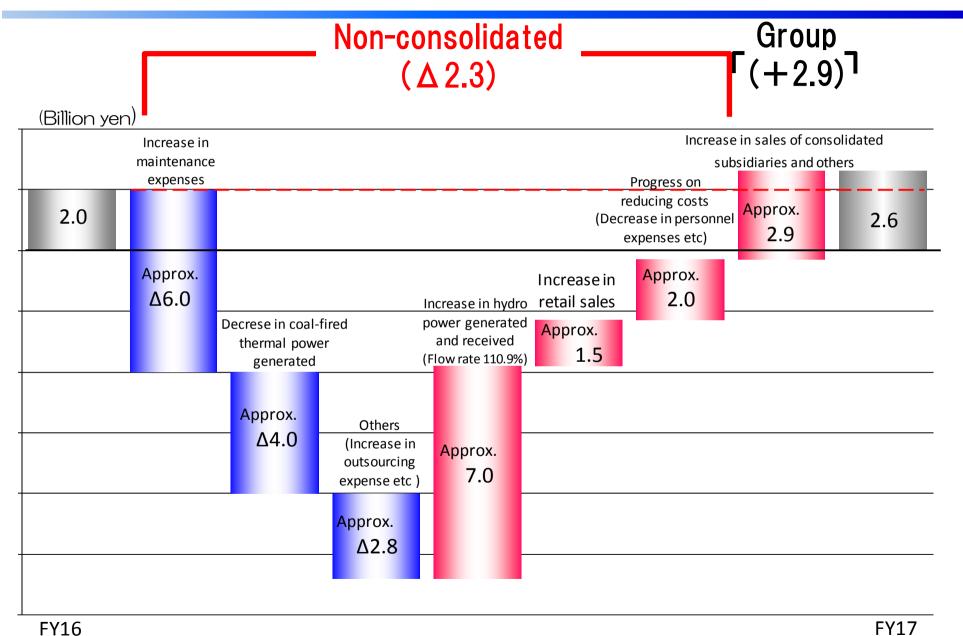
《Year-end dividends》

⇒ We have decided we will pay no year-end dividends due to the difficult financial environment.

Factors contributing to change in Consolidated Operating Revenue

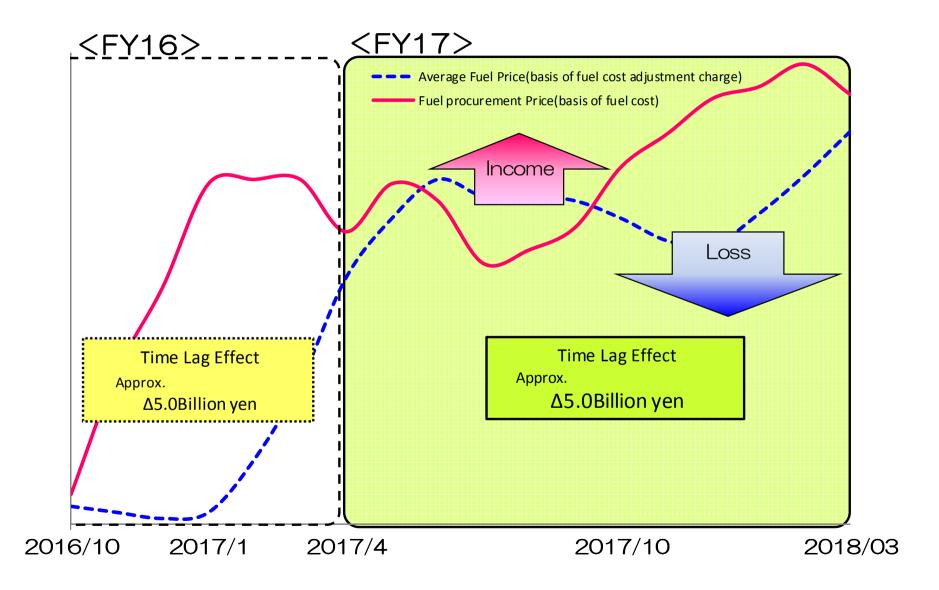


Factors contributing to change in Consolidated Ordinary Income



Hokuriku Electric Power Company

(Reference)Time Lag Effect of Fuel Cost Adjustment System[Actual]

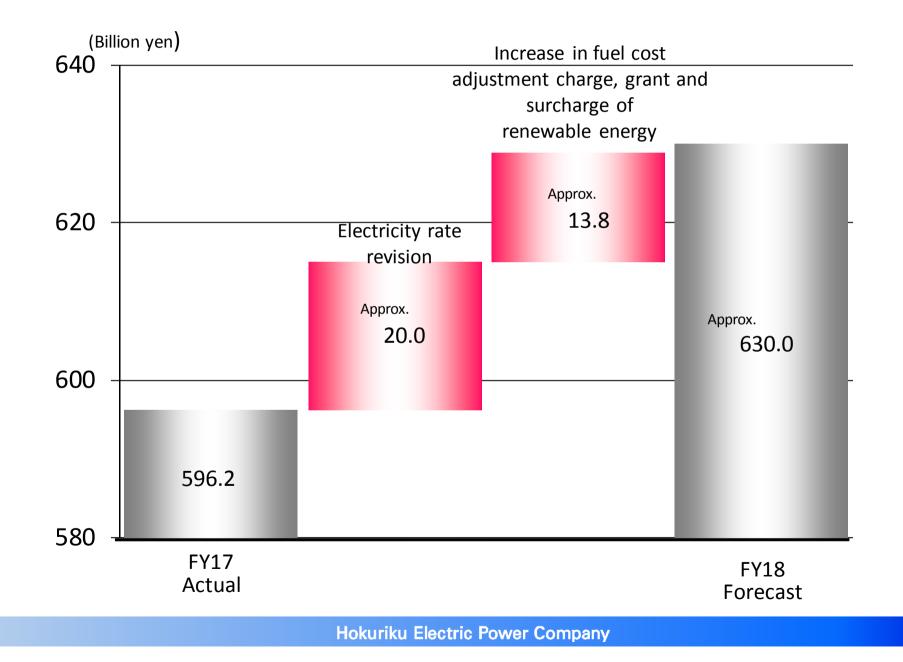


				(Billion kWh, B	illion yen,%)	
		FY18	FY17	Compari	son	
		Forecast(A)	Actual(B)	(A)-(B)	(A)/(B)	
	al sales of ctric Power	Approx. 31.5	31.7	Approx. Δ0.2	99.4	《Main factors》
	Operating revenues	596.2 Approx 33.8 10	105.7	Electricity rate revision		
Consolidated	Ordinary income	Uncertain	2.6	_	_	Increase in fuel cost
	Profit attributable to owners of parent	Uncertain	Δ 0.4	_	_	adjustment charges and grant and surcharge of renewable energy
Non- consolidated	Operating revenues	Approx. 585.0	549.1	Approx. 35.9	106.5	<key factors="" for="" forecast=""></key>
	Ordinary income	Uncertain	Δ 5.6	_	_	• Currency Rate 110yen/\$
	Net income	Uncertain	Δ4.1	_	_	 Crude Oil CIF prices(All Japar 65\$/b

《Forecast of Income 》

 \Rightarrow Reasonable forecast can not be made at this point, because of uncertainty of stable supply.

Factors contributing to change in consolidated Operating Revenue [Forecast]



Dividend Forecast for FY2018

- Basic Policy
 - Our basic policy is to continue stable dividend payment to return profits to shareholders and, at the same time, to enhance the Company's internal reserve to stabilize and strengthen its business base.
- Dividends for the FY2018
 - No interim dividend is expected to be paid, in order to strengthen our damaged financial base.
 - Forecast of Year-end dividend cannot be made at this point, because income forecast is uncertain.

(yen per share)

	Interim	Year-end	Total
FY18(Forecast)	0	Uncertain	Uncertain
FY17	0	0	0

${\rm I\hspace{-.1em}I}$. Supplemental Material

Outline of Non-consolidated Financial Results

						(Billion yen,
		FY17 (A)	FY16 (B)	Compa (A)-(B)	arison (A)/(B)	Main reason of increase and decrease
	Electricity Sales(Retail)	472.2	433.9	38.3	108.8	Increase in fuel cost adjustment charges and suchase of renewable energy
	(Renewable Energy Power Promotion Surcharge)	(64.6)	(53.2)	(11.4)	(121.5)	
	Electrisity Sales(Wholesale)	38.8	31.0	7.7	124.9	Increase in total sales
Ordinary revenues	Others	41.5	38.6	2.8	107.5	Increase in grant under act on purchase of renewable energy sourced electricity
revenues	(Grant under Act on Purchase of Renewable Energy Sourced Electricity)	(28.8)	(25.5)	(3.3)	(113.0)	
	[Operating revenues]	[549.1]	[497.6]	[51.5]	[110.4]	
	Total	552.6	503.6	48.9	109.7	
	Personnel expenses	49.6	50.9	Δ 1.2	97.5	Decrease in employees salary and allowances
	Fuel expenses	118.9	102.6	16.3	115.9	Rising coal and oil price
	Maintenance expenses	69.0	63.1	5.9	109.5	Increase in maintenance expenses of thermal power plant
	Depreciation expenses	59.1	61.3	Δ 2.1	96.5	
Ordinary	Purchased power expenses	84.6	69.6	14.9	121.5	Increase in purchase of renewable energy
expenses	Interest paid	9.6	10.3	∆ 0.7	92.5	
	Taxes other than income taxes	30.7	30.2	0.5	101.7	
	Other expenses	136.2	118.5	17.7	114.9	Increase in levy under act on purchase of renewable energy sourced electricity, and outsourcing expenses
	(Levy under Act on Purchase of Renewable Energy Soursed Electricity)	(64.6)	(53.2)	(11.4)	(121.5)	
	Total	558.2	506.9	51.3	110.1	
	Ordinary income	Δ 5.6	Δ 3.2	∆ 2.3	-	
	Provision (reversal) of reserve for fluctuation in water levels		Δ 0.6	0.6	_	
	Income taxes	Δ 1.4	Δ 0.7	Δ 0.6	_	
	Net income	Δ 4.1	Δ 1.8	Δ 2.3	—	

Hokuriku Electric Power Company

Consolidated Balance Sheet(Summary)

Comparison **FY17 FY16** (Note) Related to only Hokuriku Elecric Power Company (A) **(B)** (A)-(B) Fixed assets 1,274.5 1,239.4 35.1 • Capitalization of construction 47.2 **Electricity business** 770.0 786.9 Δ16.9 Depreciation Δ59.1 Increase the amount of construction in progress 34.8 Others 504.5 452.4 52.0 Cash and Stores 24.2 Current assets 314.1 35.5 278.6 Total assets 1,588.7 1,518.0 70.6 Debt with interest 990.0 952.1 37.8 Straight bond 20.0 Long-term debt loan 19.0 Other debt 250.2 217.4 Accounts payable trade 11.0, Accounts payable others10.2 32.7 Reserve for fluctuation 20.8 20.8 in water levels **Total liabilities** 1,261.1 1,190.4 70.6 Total net assets 327.6 327.6 0 [Equity ratio] [19.8%] [20.8%] [∆1.0%] Total of liabilities and 1,588.7 1,518.0 70.6 net assets

(Billion yen)

Consolidated Statement of Cash Flow(Summary)

			(Billion yen)
	FY17	FY16	Comparison
	(A)	(B)	(A)-(B)
I.Operating activities	82.2	63.5	18.7
Income before income taxes and minority interests	2.6	2.6	0.0
Depriciation and amortization	62.7	64.8	Δ2.0
Others	16.8	Δ3.9	20.7
\mathbb{I} .Investing activities 2	Δ91.2	Δ104.2	12.9
Capital expenditure	Δ95.3	Δ105.1	9.8
Long-term investment and others	4.0	0.9	3.1
III.Financing activities	35.4	21.3	14.0
Loan, bond, etc	37.7	31.9	5.7
Purchases and sales of own stock	Δ0.0	Δ0.0	Δ0.0
Cash dividends paid ③	Δ2.3	Δ10.6	8.2
$I\!V.$ Net increase in cash and cash equivalents (I + $I\!I$ + $I\!I\!I$)	26.4	Δ19.3	45.8
O Free cash flow($1+2+3$)	Δ11.3	Δ51.3	40.0

(Reference) Key Factor and Sensitivity

<Key Factor>

		FY17 (A)	FY16 (B)	Comparison (A)-(B)
Total electricity sales	(Billion kWh)	31.68	29.96	1.71
Currency rate	(yen/\$)	110.9	108.3	2.6
Crude Oil CIF prices[All Japan]	(\$/b)	57.0	47.5	9.5
Flow rate	(%)	110.9	93.8	17.1

<sensitivity></sensitivity>				(Billion yen/year)
		FY17 (A)	FY16 (B)	Comparison (A)-(B)
Currency rate	(1yen/\$)	Approx.1.0	Approx.0.8	Approx.+0.2
Crude Oil CIF prices[All Japan]	(1\$/b)	Approx.0.5	Approx.0.5	Approx. 0.0
Flow rate	(1%)	Approx.0.5	Approx.0.4	Approx.+0.1
Nuclear utilization ratio	(1%)	Approx.0.5	Approx.0.4	Approx.+0.1

<Consumption of Fossil Fuels>

	FY17 (A)	FY16 (B)	Comparison (A)-(B)
Coal (10,000t)	659	691	Δ31
Heavy Oil(10,000kl)	39	46	Δ6
Crude Oil(10,000kl)	33	27	5

(Reference) Data related to Financial Results (1)

<pre><profit and="" loss<="" pre=""></profit></pre>	>					(Billion yen)
		FY13	FY14	FY15	FY16	FY17
Operating	[Consolidated]	509.6	532.7	544.5	542.5	596.2
revenue	[Non-consolidated]	495.6	513.0	494.1	497.6	549.1
Operating	[Consolidated]	19.8	39.9	38.1	10.5	14.8
income	[Non-consolidated]	15.7	35.2	28.7	2.5	5.3
Ordinary	[Consolidated]	9.8	22.3	28.0	2.0	2.6
income	[Non-consolidated]	7.3	18.1	18.9	∆3.2	Δ5.6
Net income	[Consolidated]	2.5	8.9	12.8	Δ0.6	۵0.4
	[Non-consolidated]	1.6	6.6	8.7	Δ1.8	Δ4.1

(Note) Figures after FY15 consolidated Net income is "Profit attributable to owners of parent"

<balance sheet=""></balance>						(Billion yen)
		FY13	FY14	FY15	FY16	FY17
Total assets	[Consolidated]	1,440.1	1,479.4	1,509.3	1,518.0	1,588.7
TOLATASSELS	[Non-consolidated]	1,407.9	1,419.4	1,458.9	1,460.6	1,526.5
Not accote	[Consolidated]	324.8	344.2	334.0	327.6	327.6
Net assets	[Non-consolidated]	300.5	302.8	297.1	286.6	280.5
Equity ratio	[Consolidated]	22.6	22.7	21.5	20.8	19.8
Equity ratio	[Non-consolidated]	21.3	21.3	20.4	19.6	18.4

(Reference) Data related to Financial Results (2)

<capital investment=""> (Billion</capital>					(Billion yen)	
		FY13	FY14	FY15	FY16	FY17
Capital	[Consolidated]	64.6	118.9	99.5	94.8	109.0
investment	[Non-consolidated]	61.4	115.7	97.9	90.5	103.6

(Note) Figures in Non-consolidated are only for electricity business

<Capital investment (Consolidated) >

		FY16	FY17		
	Power sources	60.6	57.7		
	Distribution	24.1	25.7		
	Others	8.5	22.8		
	Electric power ousiness	93.3	106.3		
	Others	2.9	4.5		
9	Subtotal	96.2	110.8		
E	Elimination	Δ1.3	Δ1.7		
Total		94.8	109.0		

(Billion	yen)

 $\langle\!\!\langle Main\,factors \rangle\!\!\rangle$

- Construction of Toyama Shinko Thermal Power Station LNG fired Unit 1 (Operation scheduled from Nov.2018)
- Safety improvement measures for Shika Nuclear Power Plant

Regarding Forward-Looking Statements(Performance Projections)

Certain statements in this presentation regarding Hokuriku Electric Power Company's business operations may constitute "forward-looking statements." As such, these statements are not historical facts but rather predictions about the future, which inherently involve risks and uncertainties, and these risks and uncertainties could cause the Company's actual results to differ materially from the Forward-looking statements (Performance projections) herein.

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